District #: 28
Budget Currency: USD
Fiscal Year 2022-2023

	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
Membership Dues Allocation	370	1,327	8,927	2,945	814	470	532	1,948	7,795	3,003	958	1,075	30,165
Conference revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Fundraising revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Education and Training revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
District store revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Speech contest revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Total revenue	370	1,327	8,927	2,945	814	470	532	1,948	7,795	3,003	958	1,075	30,165
TI Allocation Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Conference expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Fundraising expense	-	-	-	-	-	-	-	-	-	-	-	-	-
District store expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Marketing Outside Toastmasters expense	-	-	405	-	-	405	-	-	405	-	-	405	1,620
Recognition expense	-	-	40	40	40	140	40	40	40	40	40	40	500
Club Growth expense	100	100	110	460	110	460	110	460	110	460	110	460	3,050
Public Relations expense	90	75	150	100	100	100	100	100	100	100	100	100	1,215
Education & training expense	100	100	85	185	85	135	85	185	85	485	85	1,921	3,536
Speech contest expense	-	-	-	-	-	1,436	-	-	-	-	-	-	1,436
Administration expense	445	176	414	211	111	111	111	211	111	264	111	211	2,487
Food and Meals expense	92	900	-	-	-	-	360	-	-	-	-	100	1,452
Travel expense	3,334	829	90	190	90	90	90	190	90	715	90	190	5,988
Lodging expense	90	5,631	-	90	-	-	1,800	90	-	1,090	-	90	8,881
	4,251	7,811	1,294	1,276	536	2,877	2,696	1,276	941	3,154	536	3,517	30,165
District net income/(loss)	(3,881)	(6,484)	7,633	1,669	278	(2,407)	(2,164)	672	6,854	(151)	422	(2,442)	**0**

We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting.

District Director — Date

Program Quality Director — Date

Club Growth Director — Date

Finance Manager — Date

Break even	**Revenue**	**Expense**	**Net**	**Policy**
Conference	-	-	-	Meets Policy
Fundraising	-	-	-	Meets Policy
District Store	-	-	-	Meets Policy

Minimum Expense Type	**Expense**	**%**	**Policy**	
Marketing Outside Toastmasters	1,620	**5.4%**	5.0%	0

Maximum Expense Type	**Expense**	**%**	**Policy**	
Education and Training	3,536	**11.7%**	15.0%	0
Marketing Outside Toastmasters	1,620	**5.4%**	10.0%	0
Club Growth	3,050	**10.1%**	15.0%	0
Public Relations	1,215	**4.0%**	10.0%	0
Recognition	500	**1.7%**	20.0%	0
Travel	5,988	**19.9%**	25.0%	0
Lodging	8,881	**29.4%**	15.0%	1
Food and Meals	1,452	**4.8%**	15.0%	0
Speech Contest	1,436	**4.8%**	5.0%	0
Administration	2,487	**8.2%**	10.0%	0
Total Membership Dues	**30,165**	**100.0%**		

One of the expense categories is over the policy max. Please review and adjust appropriately.

TOASTMASTERS INTERNATIONAL
ANNUAL BUDGET
2022-2023

District **28**

Following is a brief description/explanation of the estimated income and estimated expenses based on the goals outlined in the District success plan. The white rows are not password protected. Users may adjust the white area as necessary by adjusting the row height. Alternatively, a separate sheet may be used. Each section of this narrative page must be completed in order for this report to be considered complete and counted as received by WHQ. There are example questions to answer in each box. These can be deleted and replaced by your answers.

(Numbers are pulled from Summary tab)

	Budgeted
Membership Revenue	**30,165**

The district's goals for the year regarding membership is to attain at least the Distinguished District level of membership payments threshhold. Our Marketing team will continue approaches that worked last year, revise those that need improvement, and attempt "new to our district" ideas that have worked elsewhere in our organization.

Conference Net Income/(Loss)	**-**

Our district conference will be held online using established district Zoom accounts. There is no expected income or loss from our conference due to a lack of revenue and a lack of expenses.

Fundraising Net Income/(Loss)	**-**

N/A

District Store Net Income/(Loss)	**-**

N/A

Marketing Outside of Toastmasters	**1,620**

The main focus of marketing outside of Toastmasters provides opportunities that will help us bring in new members and/or find new opportunities for new clubs. Improving we get past the pandemic, we plan to market at trade shows. We also plan to explore the partnership with Rotarians. Finally, we plan to do marketing campaigns through social media.

Public Relations	**1,215**

District 28 will utilize different social media platforms to keep our members informed and as Public Relations for non-members. Buffer will be purchased to link the different social media platforms. We will continue the use of Facebook, Meetup, and the D28 website.

Club Growth	**3,050**

The district's goals for the year regarding membership is to attain at least the Distinguished District level of active club threshhold. Our Marketing team will continue approaches that worked last year, revise those that need improvement, and attempt "new to our district" ideas that have worked elsewhere in our organization.

Recognition	**500**

The main focus highlights recognition and pride in achiving individual and club level goals with on-brand virtual backgrounds highlighting these achievements to support the strength of the District.

Education and Training	**(3,536)**

To have members understand how to achieve success. This is done by training current and future club officers at TLI's. Also by having monthly workshops to increase members knowledge. By having trainings and workshops this will increase Pathways adoption rate, which will also increase the club and district DCP percentage. Due to the pandemic last year the district DCP was decreased.

Speech contests	**(1,436)**

The area, division, and district Humorous Speech and International Speech contest season will be online. Winners will be given certificates and medals.

Administration	**2,487**

The administration focus is to ensure our district officers, volunteers, and invidicual Toastmasters are supported through all district events, meetings, and procedures following our Governing Documents.

Food and Meals	**1,452**

To provide adequate nurishment and per diem financial support in line with our organization's Governing Documents.

Travel	**5,988**

Our travel focus is to be as prudent as possible in travel costs where necessary.

Lodging	**8,881**

Our lodging focus is to be as prudent as possible in lodging costs where necessary. Unfortunately, our Nashville lodging costs alone for our District Director, Program Quality Director, and Club Growth Director far surpass the category's maximum allowed percentage without any additional travel. Examples of additional travel include midyear district officer training, mileage to and from DEC meetings, and mileage to and from official in-person area director club visits

TOASTMASTERS INTERNATIONAL
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DISTRICT **28**

Account #	Account Name	USD												
		Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
6005	**Membership Dues Allocation**	370	1,327	8,927	2,945	814	470	532	1,948	7,795	3,003	958	1,075	**30,165**

**This amount is provided by World Headquarters in an email.

TOASTMASTERS INTERNATIONAL
ANNUAL BUDGET
2022-2023

DISTRICT 28

Account #	Account Name	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
		USD												
7092	TI Allocation													-
	District Store Net Income/(Loss)	-	-	-	-	-	-	-	-	-	-	-	-	-

TOASTMASTERS INTERNATIONAL
ANNUAL BUDGET
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DISTRICT 28

Account #	Account Name	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
		USD												
Conference Revenue														
6025	Conference Registration-Member													-
6025	Conference Registration-Spouse / guest													-
6025	Conference-Late registrations													-
6025	Conference Registration -Meal Events													-
6025	Conference Registration-Speech contest													-
6025	Conference Registration -Other													-
6025	Conference Registration-Training													-
6050	Conference Refunds - Registration & Tickets													-
6055	Conference Refunds - Other													-
6060	Reimbursments - Registration & Tickets													-
6030	Conference-Sponsorship/Advertising													-
6035	Conference-Raffle													-
6040	Conference-Auction													-
6010	Conference-Donation													-
6020	Conference-Other Revenue													-
Total Conference Revenue		-	-	-	-	-	-	-	-	-	-	-	-	-
Conference Expenses														
7004	Conference-Badges & Pins													-
7008	Conference-Promotional Materials													-
7010	Conference-Awards Expense (Trophies,													-
7012	Conference-Supplies & Stationery Expense													-
7014	Conference-Room Rental Event Expense													-
7016	Conference-Meal Event Expense													-
7018	Conference-Decorations Expense													-
7020	Conference-Printing Expense													-
7022	Conference-Audio Visual Expense													-
7030	Conference-Photocopying Expense													-
7042	Conference-Outside Contractor Expense													-
7048	Conference-Equipment Purchase Expense													-
7070	Conference-Bank Charges & Credit Card													-
7072	Conference-Sales Tax Expense (incl. GST,													-
7078	Conference-Food Expense													-
7080	Conference-Gifts & Thank Yous													-
7090	Equipment Rental													-
														-
														-
														-
Total Conference Expenses		-	-	-	-	-	-	-	-	-	-	-	-	-
Conference Net Income/(Loss)		-	-	-	-	-	-	-	-	-	-	-	-	-

TOASTMASTERS INTERNATIONAL
ANNUAL BUDGET
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DISTRICT 28

Account #	Account Name	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
		USD												
Fundraising Revenue														
6025	Fundraising Registration													-
6010	Fundraising Donations - Individual													-
6010	Fundraising Donations - Corporate													-
6010	Fundraising Donations - Other													-
6050	Fundraising Refunds - Registration & Tickets													-
6055	Fundraising Refunds - Other													-
6060	Reimbursments - Registration & Tickets													-
6020	Fundraising Other Revenue													-
6030	Fundraising Sponsorship/Advertising Revenue													-
6035	Fundraising Raffle Revenue													-
6040	Fundraising Auction Revenue													-
Total Fundraising Revenue		-	-	-	-	-	-	-	-	-	-	-	-	-
Fundraising Expenses														
7008	Fundraising-Promotional Materials													-
7010	Fundraising-Awards Expense (Trophies, Plaques,													-
7012	Fundraising-Supplies & Stationery Expense													-
7014	Fundraising-Room Rental Event Expense													-
7018	Fundraising-Decorations Expense													-
7022	Fundraising-Audio Visual Expense													-
7042	Fundraising-Outside Contractor Expense													-
7070	Fundraising-Bank Charges & Credit Card Fee													-
7090	Equipment Rental													-
														-
														-
														-
Total Fundraising Expenses		-	-	-	-	-	-	-	-	-	-	-	-	-
Fundraising Net Income/(Loss)		-	-	-	-	-	-	-	-	-	-	-	-	-

TOASTMASTERS INTERNATIONAL
ANNUAL BUDGET
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DISTRICT 28

Account #	Account Name	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
		USD												
6045	District Store Revenue													-
7002	Cost of Sales Expense - District Store													-
District Store Net Income/(Loss)		-	-	-	-	-	-	-	-	-	-	-	-	-

TOASTMASTERS INTERNATIONAL
ANNUAL BUDGET
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DISTRICT 28

Account #	Account Name	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
		USD												
Marketing Outside Toastmasters Expenses														
	Marketing Outside Toastmasters Expenses													
7006	Marketing-Educational Materials													-
7008	Marketing-Promotional Materials													-
7010	Marketing-Awards Expense (Trophies, Plaques, Ribbons &													-
7012	Marketing-Supplies & Stationery Expense													-
7036	Marketing-Advertising Expense			405			405			405			405	1,620
7044	Marketing-Postage & Shipping Expense													-
7082	Marketing-Incentives													-
														-
														-
														-
	Marketing Outside Toastmasters Expenses Total	-	-	405	-	-	405	-	-	405	-	-	405	1,620
	Total Marketing Outside Toastmasters Expenses	**-**	**-**	**405**	**-**	**-**	**405**	**-**	**-**	**405**	**-**	**-**	**405**	**1,620**

TOASTMASTERS INTERNATIONAL
ANNUAL BUDGET
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DISTRICT 28

USD

Account #	Account Name	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
Recognition Expense														
	Recognition - Member													
7006	Recognition - Member-Educational Materials													-
7008	Recognition - Member-Promotional Materials													-
7010	Recognition - Member-Awards Expense													-
7012	Recognition - Member-Supplies & Stationery													-
7036	Recognition - Member-Advertising Expense													-
7044	Recognition - Member-Postage & Shipping			20	20	20	20	20	20	20	20	20	20	200
7082	Recognition - Member-Incentives						50							50
														-
														-
														-
	Recognition - Member Total	-	-	20	20	20	70	20	20	20	20	20	20	250
	Recognition - Club													
7006	Recognition - Club-Educational Materials													-
7008	Recognition - Club-Promotional Materials													-
7010	Recognition - Club-Awards Expense (Trophies,													-
7012	Recognition - Club-Supplies & Stationery													-
7036	Recognition - Club-Advertising Expense													-
7044	Recognition - Club-Postage & Shipping Expense			20	20	20	20	20	20	20	20	20	20	200
7082	Recognition - Club-Incentives						50							50
														-
														-
														-
	Recognition - Club Total	-	-	20	20	20	70	20	20	20	20	20	20	250
	Recognition - Area													
7006	Recognition - Area-Educational Materials													-
7008	Recognition - Area-Promotional Materials													-
7010	Recognition - Area-Awards Expense (Trophies,													-
7012	Recognition - Area-Supplies & Stationery													-
7036	Recognition - Area-Advertising Expense													-
7044	Recognition - Area-Postage & Shipping Expense													-
7082	Recognition - Area-Incentives													-
														-
														-
														-
	Recognition - Area Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Recognition - Division													
7006	Recognition - Division-Educational Materials													-
7008	Recognition - Division-Promotional Materials													-
7010	Recognition - Division-Awards Expense													-
7012	Recognition - Division-Supplies & Stationery													-
7036	Recognition - Division-Advertising Expense													-
7044	Recognition - Division-Postage & Shipping													-
7082	Recognition - Division-Incentives													-
														-
														-
														-
	Recognition - Division Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Recognition - District													
7006	Recognition - District-Educational Materials													-
7008	Recognition - District-Promotional Materials													-
7010	Recognition - District-Awards Expense													-
7012	Recognition - District-Supplies & Stationery													-
7036	Recognition - District-Advertising Expense													-
7044	Recognition - District-Postage & Shipping													-
7082	Recognition - District-Incentives													-
														-
														-
														-
	Recognition - District Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Recognition Expenses	**-**	**-**	**40**	**40**	**40**	**140**	**40**	**40**	**40**	**40**	**40**	**40**	**500**

TOASTMASTERS INTERNATIONAL
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DISTRICT 28

USD

Account #	Account Name	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
Club Growth Expense														
	Club Growth - Building New Clubs													
7006	Building New Clubs-Educational Materials													-
7008	Building New Clubs-Promotional Materials													-
7010	Building New Clubs-Awards Expense (Trophies, Plaques,													-
7012	Building New Clubs-Supplies & Stationery Expense													-
7036	Building New Clubs-Advertising Expense													-
7044	Building New Clubs-Postage & Shipping Expense													-
7082	Building New Clubs-Incentives				250		250		250		250		250	1,250
														-
														-
														-
	Club Growth - Building New Clubs Total	-	-	-	250	-	250	-	250	-	250	-	250	1,250
	Club Growth - Rebuilding New Clubs													
7006	Rebuilding New Clubs-Educational Materials													-
7008	Rebuilding New Clubs-Promotional Materials													-
7010	Rebuilding New Clubs-Awards Expense (Trophies, Plaques,													-
7012	Rebuilding New Clubs-Supplies & Stationery Expense													-
7036	Rebuilding New Clubs-Advertising Expense													-
7044	Rebuilding New Clubs-Postage & Shipping Expense													-
7082	Rebuilding New Clubs-Incentives													-
														-
														-
														-
	Club Growth - Rebuilding New Clubs Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Club Growth - Membership Growth													
7006	Membership Growth-Educational Materials													-
7008	Membership Growth-Promotional Materials													-
7010	Membership Growth-Awards Expense (Trophies, Plaques,													-
7012	Membership Growth-Supplies & Stationery Expense													-
7036	Membership Growth-Advertising Expense													-
7044	Membership Growth-Postage & Shipping Expense			85	85	85	85	85	85	85	85	85	85	850
7082	Membership Growth-Incentives						50							50
7014	Membership Growth-Room Rental Event Expense	100	100		100				100		100		100	600
														-
														-
	Club Growth - Membership Growth Total	100	100	85	185	85	135	85	185	85	185	85	185	1,500
	Club Growth - Membership Retention													
7006	Membership Retention-Educational Materials													-
7008	Membership Retention-Promotional Materials													-
7010	Membership Retention-Awards Expense (Trophies, Plaques,													-
7012	Membership Retention-Supplies & Stationery Expense													-
7036	Membership Retention-Advertising Expense													-
7044	Membership Retention-Postage & Shipping Expense													-
7082	Membership Retention-Incentives						50							50
														-
														-
														-
	Club Growth - Membership Retention Total	-	-	-	-	-	50	-	-	-	-	-	-	50
	Club Growth - Club Coaching													
7006	Club Coaching-Educational Materials													-
7008	Club Coaching-Promotional Materials													-
7010	Club Coaching-Awards Expense (Trophies, Plaques,													-
7012	Club Coaching-Supplies & Stationery Expense													-
7036	Club Coaching-Advertising Expense													-
7044	Club Coaching-Postage & Shipping Expense													-
7082	Club Coaching-Incentives													-
														-
														-
														-
	Club Growth - Club Coaching Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Club Growth - Other													
7006	Club Growth - Other-Educational Materials													-
7008	Club Growth - Other-Promotional Materials													-
7010	Club Growth - Other-Awards Expense (Trophies, Plaques,													-
7012	Club Growth - Other-Supplies & Stationery Expense													-
7036	Club Growth - Other-Advertising Expense													-
7044	Club Growth - Other-Postage & Shipping Expense			25	25	25	25	25	25	25	25	25	25	250
7082	Club Growth - Other-Incentives													-
														-
														-
														-
	Club Growth - Other Total	-	-	25	25	25	25	25	25	25	25	25	25	250
	Total Club Growth Expenses	**100**	**100**	**110**	**460**	**110**	**460**	**110**	**460**	**110**	**460**	**110**	**460**	**3,050**

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DISTRICT 28

Account #	Account Name	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
		USD												
Public Relations Expenses														
7008	PR-Promotional Materials													-
7012	PR-Supplies & Stationery Expense													-
7014	PR-Room Rental Event Expense													-
7020	PR-Printing Expense													-
7024	PR-Newsletter Expense	75	75	75	75	75	75	75	75	75	75	75	75	900
7026	PR-Website Expense	15		50										65
7028	PR-Directory Expense													-
7042	PR-Outside Contractor Expense													-
7044	PR-Postage & Shipping Expense													-
7036	PR-Advertising Expense			25	25	25	25	25	25	25	25	25	25	250
														-
														-
														-
														-
														-
														-
														-
														-
														-
	Total Public Relations Expenses	90	75	150	100	100	100	100	100	100	100	100	100	1,215

TOASTMASTERS INTERNATIONAL
ANNUAL BUDGET
2022-2023

DISTRICT **28**

Account #	Account Name	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
		USD												
Education and Training Revenue														
6025	Registration-Member registrations													-
6025	Registration-Spouse / guest registrations													-
6025	Registration-Late registrations													-
6025	Registration-Meal Events													-
6025	Registration-Speech contest													-
6025	Registration-Other													-
6025	Registration-Training													-
6025	Registration-Speechcraft													-
6050	Refunds - Registration & Tickets													-
6055	Refunds - Other													-
6060	Reimbursments - Registration & Tickets													-
6030	Sponsorship/Advertising Revenue													-
6035	Raffle Revenue													-
6010	Donation Revenue													-
6020	Other Revenue													-
Total E & T Revenue		**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**
Education & Training Expenses														
	Distinguished Clubs													
7006	Distinguished Clubs-Educational Materials													-
7008	Distinguished Clubs-Promotional Materials													-
7010	Distinguished Clubs-Awards Expense (Trophies, Plaques,													-
7080	Distinguished Clubs-Gifts & Thank Yous													-
7082	Distinguished Clubs-Incentives						50							50
														-
														-
														-
														-
	Distinguished Clubs Total	-	-	-	-	-	50	-	-	-	-	-	-	50
	Training Club Officers													
7006	ET-Educational Materials													-
7010	ET-Awards Expense (Trophies, Plaques, Ribbons & Certificates)													-
7014	ET-Room Rental Event Expense	100	100		100				100		100		100	600
7042	ET-Outside Contractor Expense													-
														-
														-
														-
														-
	Training Club Officers Total	100	100	-	100	-	-	-	100	-	100	-	100	600
	Training Division & Area Directors													
7004	ET-Badges & Pins													-
7006	ET-Educational Materials													-
7012	ET-Supplies & Stationery Expense													-
7014	ET-Room Rental Event Expense													-
														-
														-
														-
														-
	Training Division & Area Directors Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Training Areas & Divisions													
7006	ET-Educational Materials													-
7010	ET-Awards Expense (Trophies, Plaques, Ribbons & Certificates)													-
														-
														-
														-
														-
	Training Areas & Divisions Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	TLI Expenses													
7004	ET-Badges & Pins													-
7006	ET-Educational Materials													-
7010	ET-Awards Expense (Trophies, Plaques, Ribbons & Certificates)													-
7082	ET-Incentives													-
														-
														-
														-
														-
	TLI Expenses Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	ET Other Expenses													
7004	ET-Badges & Pins													-
7006	ET-Educational Materials													-
7010	ET-Awards Expense (Trophies, Plaques, Ribbons & Certificates)										300		300	600
7082	ET-Incentives												300	300
7044	ET-Postage & Shipping Expense			85	85	85	85	85	85	85	85	85	1,221	1,986
														-
														-
														-
	ET Other Expenses Total	-	-	85	85	85	85	85	85	85	385	85	1,821	2,886
	Total E&T Expenses	100	100	85	185	85	135	85	185	85	485	85	1,921	3,536
	Total E&T Net Income (Loss)	**(100)**	**(100)**	**(85)**	**(185)**	**(85)**	**(135)**	**(85)**	**(185)**	**(85)**	**(485)**	**(85)**	**(1,921)**	**(3,536)**

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Account #	Account Name	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
		USD												
Speech Contest Revenue														
6010	SC-Donation Revenue													-
6015	SC-Interest Income													-
6020	SC-Miscellaneous Income													-
6025	SC-Registration & Ticket Revenue													-
6030	SC-Sponsorship/Advertising Revenue													-
6035	SC-Raffle Revenue													-
6050	SC-Refunds - Registration & Tickets													-
6055	SC-Refunds - Other													-
	Total Speech Contest Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Speech Contest Expenses - Area														
7006	SC Area-Educational Materials													-
7010	SC Area-Awards Expense (Trophies,						800							800
7012	SC Area-Supplies & Stationery Expense													-
7014	SC Area-Room Rental Event Expense													-
7090	SC Area-Equipment Rental													-
7044	SC-Postage & Shipping Expense													-
														-
														-
	Total Speech Contest Expenses	-	-	-	-	-	800	-	-	-	-	-	-	800
Speech Contest Expenses - Division														
7006	SC Division-Educational Materials													-
7010	SC Division-Awards Expense (Trophies,						336							336
7012	SC Division-Supplies & Stationery Expense													-
7014	SC Division-Room Rental Event Expense													-
7090	SC Division-Equipment Rental													-
7044	SC-Postage & Shipping Expense													-
														-
														-
	Total Speech Contest Expenses	-	-	-	-	-	336	-	-	-	-	-	-	336
Speech Contest Expenses - District														
7006	SC District-Educational Materials													-
7010	SC District-Awards Expense (Trophies,						300							300
7012	SC District-Supplies & Stationery Expense													-
7014	SC District-Room Rental Event Expense													-
7090	SC District-Equipment Rental													-
														-
														-
														-
	Total Speech Contest Expenses	-	-	-	-	-	300	-	-	-	-	-	-	300
	Total Speech Contest Expenses	-	-	-	-	-	1,436	-	-	-	-	-	-	1,436
Speech Contest Net Income/(Loss)		**-**	**-**	**-**	**-**	**-**	**(1,436)**	**-**	**-**	**-**	**-**	**-**	**-**	**(1,436)**

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Account #	Account Name	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
		USD												
Administration Expenses														
7004	Admin-Badges & Pins			250										250
7008	Admin-Promotional Materials													-
7010	Admin-Awards Expense (Trophies, Plaques,													-
7012	Admin-Supplies & Stationery Expense													-
7014	Admin-Room Rental Event Expense	100	100		100				100		100		100	600
7020	Admin-Printing Expense													-
7022	Admin-Audio Visual Expense													-
7026	Admin-Website Expense													-
7030	Admin-Photocopying Expense													-
7032	Admin-Telephone Expense													-
7034	Admin-Conference Calls & Webinars	345	29	82	29	29	29	29	29	29	82	29	29	770
7044	Admin-Postage & Shipping Expense			25	25	25	25	25	25	25	25	25	25	250
7046	Admin-Express Mail/Courier Expense													-
7048	Admin-Equipment Purchase Expense (Less													-
7070	Admin-Bank Charges & Credit Card Fee													-
7084	Admin-Sympathy Expense													-
7088	Admin-Storage Expenses		47	57	57	57	57	57	57	57	57	57	57	617
7090	Admin-Equipment Rental													-
														-
														-
														-
														-
														-
														-
														-
														-
	Total Administration Expenses	445	176	414	211	111	111	111	211	111	264	111	211	2,487

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Account #	Account Name	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
		USD												
Food and Meal Expense														
	District Director													
7078	Food Expense		240					120						360
7016	Meal Event Expense													-
	District Director Total	-	240	-	-	-	-	120	-	-	-	-	-	360
	Club Growth Director													
7078	Food Expense		240					120						360
7016	Meal Event Expense													-
	Club Growth Director Total	-	240	-	-	-	-	120	-	-	-	-	-	360
	Program Quality Director													
7078	Food Expense		180					120						300
7016	Meal Event Expense													-
	Program Quality Director Total	-	180	-	-	-	-	120	-	-	-	-	-	300
	Finance Manager													
7078	Food Expense													-
7016	Meal Event Expense													-
	Finance Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	PR Manager													
7078	Food Expense													-
7016	Meal Event Expense													-
	PR Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Administration Manager													
7078	Food Expense													-
7016	Meal Event Expense													-
	Administration Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Division Director													
7078	Food Expense													-
7016	Meal Event Expense													-
	Division Director Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Area Director													
7078	Food Expense													-
7016	Meal Event Expense													-
	Area Director Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	IPDD													
7078	Food Expense		180											180
7016	Meal Event Expense													-
	Total	-	180	-	-	-	-	-	-	-	-	-	-	180
	Region Advisor													
7078	Food Expense													-
7016	Meal Event Expense													-
	Region Advisor Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	International Officer													
7078	Food Expense													-
7016	Meal Event Expense													-
	International Officer Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Keynote Speaker													
7078	Food Expense													-
7016	Meal Event Expense													-
	Keynote Speaker Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Other Member													
7078	Food Expense	92	60										100	252
7016	Meal Event Expense													-
	Other Member Total	92	60	-	-	-	-	-	-	-	-	-	100	252
	Total Food and Meals Expenses	92	900	-	-	-	-	360	-	-	-	-	100	1,452

USD

Account #	Account Name	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
Travel Expenses														
	District Director													
7056	Convention Registration Fees Expense	449												449
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense	50	50		40				40		40		40	260
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense		105											105
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	District Director Total	499	155	-	40	-	-	-	40	-	40	-	40	814
	Club Growth Director													
7056	Convention Registration Fees Expense	950												950
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense	30	30		30				30		30		30	180
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense		120											120
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	Club Growth Director Total	980	150	-	30	-	-	-	30	-	30	-	30	1,250
	Program Quality Director													
7056	Convention Registration Fees Expense	830												830
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense	30	30		30				30		30		30	180
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense		30											30
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	Program Quality Director Total	860	60	-	30	-	-	-	30	-	30	-	30	1,040
	Finance Manager													
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	Finance Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	PR Manager													
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	PR Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Administration Manager													
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	Administration Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Division Director													
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense	10	10	20	20	20	20	20	20	20	20	20	20	220
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	Division Director Total	10	10	20	20	20	20	20	20	20	20	20	20	220
	Area Director													
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense	35	35	70	70	70	70	70	70	70	70	70	70	770
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	Area Director Total	35	35	70	70	70	70	70	70	70	70	70	70	770
	IPDD													
7060	Transportation - Airfare Expense		339											339
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense	950	80											1,030
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	IPDD Total	950	419	-	-	-	-	-	-	-	-	-	-	1,369
	Region Advisor													
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	Region Advisor Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	International Officer													
7060	Transportation - Airfare Expense										400			400
7062	Transportation - Mileage Expense										125			125
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	International Officer Total	-	-	-	-	-	-	-	-	-	525	-	-	525
	Keynote Speaker													
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	Keynote Speaker Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Other Member													
7060	Transportation - Airfare Expense													-
7062	Transportation - Mileage Expense													-
7064	Transportation - Taxis/Shuttle Expense													-
7066	Transportation - Rail Expense													-
7068	Transportation - Other Expense													-
7072	Travel-Sales Tax Expense (incl. GST, VAT,													-
	Other Member Total	-	-	-	-	-	-	-	-	-	-	-	-	-

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USD

Account #	Account Name	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total
Travel Expenses														
	District Director													
7058	Lodging Expense	90	1,861		90			600	90		90		90	2,911
	District Director total	90	1,861	-	90	-	-	600	90	-	90	-	90	2,911
	Club Growth Director													
7058	Lodging Expense		1,771					600						2,371
	Club Growth Director Total	-	1,771	-	-	-	-	600	-	-	-	-	-	2,371
	Program Quality Director													
7058	Lodging Expense		979					600						1,579
	Program Quality Director Total	-	979	-	-	-	-	600	-	-	-	-	-	1,579
	Finance Manager													
7058	Lodging Expense													-
	Finance Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	PR Manager													
7058	Lodging Expense													-
	PR Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Administration Manager													
7058	Lodging Expense													-
	Administration Manager Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Division Director													
7058	Lodging Expense													-
	Division Director Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Area Director													
7058	Lodging Expense													-
	Area Director Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	IPDD													
7058	Lodging Expense		1,020											1,020
	IPDD total	-	1,020	-	-	-	-	-	-	-	-	-	-	1,020
	Region Advisor													
7058	Lodging Expense													-
	Region Advisor Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	International Officer													
7058	Lodging Expense										1,000			1,000
	International Officer total	-	-	-	-	-	-	-	-	-	1,000	-	-	1,000
	Keynote Speaker													
7058	Lodging Expense													-
	Keynote Speaker Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Other Member													
7058	Lodging Expense													-
	Other Member Total	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Lodging Expenses	90	5,631	-	90	-	-	1,800	90	-	1,090	-	90	8,881