1	Toastmasters International – District 28		
2	District Council Meeting – September 18, 2021		
3	Via Zoom		
4	District Director Vera Johnson, DTM Presiding		
5	Administration Manager, Linda A. Orlando, ACB, ALB		
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7	Meeting called to order by Christopher Johnson at 9:00 am.		
8	Meeting called to order by Christopher Johnson at 9.00 am.		
9	Christopher Johnson introduced the following committee heads and district officers:		
10	District Director - Vera Johnson, DTM		
11	Program Quality Director - Ryan Morton		
12	 Club Growth Director – Marvin Pitts, DTM 		
13	 Immediate Past District Director – LaShon Bowers, DTM 		
14	Finance Manager - Steve Miller DTM		
15	Public Relations Manager – John Salalila, DTM		
16	 Administration Manager – Linda A. Orlando, ACB, ALB 		
17	District Director – Vera Johnson, DTM		
18	The District Mission Statement was read by Allison Johnson.		
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20	District Director, Vera Johnson, asked if there were any changes to the agenda. The		
21	agenda was adopted as amended.		
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23	Vera Johnson stated minutes for the previous district business meeting held April 24,		
24	2021, are being revised. Members are encouraged to read the minutes and email Karen		
25	Smith with any corrections to be made.		
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27	Motion by Karen Smith, Area 38 Director, seconded by Jerome Maben, Division E		
28	Director, to adopt the April 24, 2021, minutes with corrections. Motion passed.		
29 30	Public Relations Report – John Salalila, DTM, PDD		
31	A district newsletter will be sent out weekly to highlight news and events with a		
32	link to the district website for complete information. In the future, the newsletter		
33	will feature clubs and members.		
34	 Members are encouraged to "opt-in" and subscribe to the district newsletter. 		
35	 Open houses and other club events may be posted on the district calendar. 		
36	Clubs are advised to post their event two to three in advance of the date.		
37	 Election Runner will be used if the District Director determines the "verbal vote" 		
38	is too close to call.		
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Budget Report - Vera Johnson, DTM

- District 28's reserve account is about \$55,000 \$60,000.
- Twenty-five percent (25%) of membership dues are deposited in the district's reserve account.
- The actual budget amounts are forecasts from Toastmasters International. Districts receive an extra twenty percent (20%) to their reserve account to be spent for education and training, marketing outside Toastmasters, and membership growth. District 28 has \$42,472 to spend.
- Each district has a fixed expense to decrease their reserve account.
- The 2020-2021 incentives clubs and members earned have been approved and will be distributed shortly.
- Each district submits an expense report explaining to Toastmasters International how the district is spending its money.
- The District Success Plan will be posted on the district website.

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Credentials Report – Kim Purohit, DTM, PDD

0	Clubs eligible	99
0	Quorum, 1/3 of 99 = 33 X 2	66
0	Presidents & VP Education	73
0	District Executive Committee	34
0	Total Ballots	107

- Simple majority (50% of the total ballots available) 55
- Credential Report adopted as presented.

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<u>Election Process – Vera Johnson, DTM</u>

 This election will be by verbal vote unless the District Director, Vera Johnson, decides the vote is close; then Election Runner will be used.

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Motions:

- Motion by Ryan Morton, PQD, seconded by Joel Book, Division C Director, to have a voice vote and if at all close, at the district director's discretion, then move to a more formal vote. Debate was held. Motion passed (majority of "yes", 2 nays).
- Motion by Emily, seconded by Sherri Anne Wynter, Division D Director, to end the debate. Motion passed (majority of "yes", 3 nays).
- Motion by Tom Zwolinski, Area 25 Director, seconded by Jerome Maben, Division E Director, to approve the budget as submitted. No discussions. Motion passed by unanimous "yes" vote.

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Alignment Changes - Vera Johnson, DTM

- Since the district alignment was approved on April 24, 2021, three clubs have chartered:
 - Justice Speakers: chartered May 25, 2021 assigned to Division F, Area 29.
 - STAAND: chartered June 30, 2021 assigned to Division D, Area 16.

- NATEG Tunisia: chartered June 29, 2021 assigned to Division E, Area 25. 83
 - Motion by Danielle Abrams, Division F Director, to accept the realignment as presented. Motion passed.

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Audit Report: Paul Spicer, DTM

- The audit committee conducted an audit and all receipts were clear and readable.
- The report will be completed today.
- Two purchases made at Best Buy included sales taxes which the district is trying to get reversed.
- Motion by John Salalila, Public Relations Manager, seconded by Karen Smith. Area 38 Director, to accept the audit as presented pending there are no further changes. Motion passed.

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Finance Manager: Steve Miller, DTM

- Profit and Loss Statement (7-1-2021 to 8-31-2021) was shown and discussed.
- The district is below the expected membership amount.

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District Leadership Reports:

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Public Relations Manager - John Salalila, DTM, PDG

- Members are encouraged to "opt-in" to subscribe to the district newsletter.
- When promoting a club, be sure the information is accurate.
- Governor Whitmer is claiming October as Toastmasters month.
- Open houses and special events may be posted on the district calendar. Encouraged to post the event two to three weeks before the date.

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Club Growth Director - Marvin Pitts, DTM

- Call to action how can we build new clubs and support our members.
- Clubs that submit at least eight membership renewals by September 23, 2021, will 111 receive an incentive. 112
 - Governor Whitmer is proclaiming October as Toastmasters month in Michigan.
 - Clubs that host an open house during October will receive an incentive. Clubs are encouraged to advertise their event and use the Speakers Bureau for a presenter.
 - Send potential club leads to Marvin Pitts. An incentive will be presented for those leads that result in a new club chartering.

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Program Quality Director – Ryan Morton

- District training information was shown and discussed.
- Fifty-five percent (55%) of club officers were trained during Round 1 TLI.
- Eight other districts helped train our officers. 122
 - There are 14.8% officer positions that are vacant.
- About 66% of the clubs had four or more officers trained during Round 1 TLI. 124

• Round 2 TLI training is schedule for November 13, 2021. The second TLI training 125 will be held in January 2022. 126 • Dan Leong is the TLI chairperson. 127 • Club contests must be completed by February 19, 2022. 128 • District 28 conference is scheduled for April 29 and 30, 2022. 129 • Contests are the Evaluation and International Speech. 130 131 District Director - Vera Johnson, DTM, PID 132 Thanked everyone for their efforts. 133 • Visions the district as distinguished for 2021-2022 year. 134 • The next District Council Meeting is scheduled for April 30, 2022. 135 136 137 Meeting adjourned by Vera Johnson at 10:24 am. 138 139

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